



EXECUTIVE DIRECTOR



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THE ORGANIZATION

Founded in 2007, Amplio's mission is to empower the world's most vulnerable communities through knowledge sharing that facilitates culturally relevant and respectful social behavior change. Amplio accomplishes this mission by deploying cost-effective, technology-based solutions to empower low-literate people with access to relevant knowledge on topics of agriculture, health, education, and women's empowerment, and works in partnership with organizations like CARE, UNICEF, and government ministries in over a dozen countries to amplify their impact.

Amplio is an innovative and visionary organization committed to empowering the most vulnerable communities around the world through transformative education that promotes productive social behavior change. At the Valtas Group, we are excited to invite exceptional leaders to join the Amplio team and step into the vital role of Executive Director. This is an incredible opportunity to spearhead global efforts, make a lasting impact on global last-mile communities, and drive meaningful change through technology-enabled solutions. If you are a visionary leader, driven by a passion for social impact and ready to make a profound difference, join us at Amplio as the Executive Director. Together, we'll forge a path towards a brighter, more equitable future for all.

[To learn more about Amplio's technology programs, click here.](#)



AMPLIO'S VALUES

PARTNERSHIP

Through teamwork and collaboration, we can more effectively reach and impact the world's most vulnerable communities.

RESPONSIBILITY

We honor a commitment to continually update and improve our technology and services to ensure Talking Books partner and program success.

RESPECT

We listen closely to the voices and perspectives of others, especially those whom we serve, and value their insights and feedback.

TRANSPARENCY

We communicate openly, share information, and challenge each other's thinking and expectations to build trust.

LEARNING

Individually and as a team, we try new ideas, learn from our successes and failures, and share what we learn with others.



THE POSITION

Reporting to the Board of Directors, the Executive Director (ED) shapes the strategic direction of Amplio, leads a dedicated team of professionals, and furthers the mission to improve lives. Driven by a passion for social impact and combined with an expertise in organizational leadership and external relationship management, the ED will be instrumental in driving these innovative initiatives to new heights. Working closely with Amplio's partners, donors, and stakeholders, the ED will have the unique opportunity to foster collaborations, secure resources, and expand the organization's reach, working toward a more scalable and self-sustaining business model. The incoming leader will also play a pivotal role in transforming lives and communities across the globe by championing this mission and vision.

Motivated by a shared belief in technology's power as an enabler of education and development, Amplio employs a dedicated staff of 20 working across the US and Ghana and oversees programs currently operating in approximately a dozen countries. The ED will harness this power to spearhead the design and implementation of cutting-edge initiatives that tackle the most pressing challenges faced by vulnerable, remote populations globally. Leveraging a deep understanding of international development, digital solutions, social and behavioral change, and data-driven decision-making, the ED will lead the organization toward meaningful and scalable impact. Serving as a culturally sensitive leader, the ED will foster a supportive environment that encourages innovation, ensuring that Amplio's work is evidence-based, adaptable, constructed in collaboration with partners and communities we serve, and the organization is poised for long-term success and growth.



A dynamic and inclusive organization, Amplio values diversity, collaboration, and a shared commitment to social change. As such, the Executive Director will model excellence, empowerment, and mutual respect for the team and across the growing network of partners. Drawing on prior experience in talent development and mentorship of a globally diverse team, the ED will nurture and support staff, providing them with the tools and opportunities they need to flourish professionally and personally. By championing diversity, equity, inclusion, and belonging in all aspects of Amplio's work, this leader will ensure that all programs and operations reflect the communities served and the organization's values. And as a representative of Amplio, the ED will engage with stakeholders from diverse backgrounds and forge meaningful partnerships that inspire collective action towards shared goals.



OPPORTUNITIES FOR IMPACT

- Grow the organization to the next level of sustainability funded by increasingly diverse sources that support operational and program expansion.
- In partnership with the board, expand Amplio's donor relationships, and implement a comprehensive development plan with an enriched donor stewardship program.
- Identify potential implementing partners and new global business opportunities by developing relationships with various NGOs, agencies, government ministries, funders, and donor institutions.
- Partnering with staff and board, ensure that Amplio's business model and diversified revenue streams foster long term financial viability by monitoring and reporting on fiscal matters.
- Through sustained and targeted marketing, communications, and social media campaigns, lead Amplio's efforts to build a stronger global presence for the organization.
- Invest in resources that improve Amplio's development capacity to create a solid foundation for a growth-oriented development program, including additional development staff resources and appropriate technology and database systems.



LEADERSHIP ABILITIES

Candidates will be evaluated on the full range of their lived and learned experience, professional background, volunteer experience, and direct and transferable skills. Amplio is seeking candidates with a compelling combination of experience and skills in some, or all, of the following areas:

- Leadership and strategic planning experience in a nonprofit organization.
- Proven track record of successful fundraising, securing grants, and donor relationship management.
- Organizational management of budget, P&L, balance sheet, and cash flow.
- Experience working with and managing diverse teams.
- Public speaking and excellent oral and written communication.

Preference will be given to candidates whose experience also includes:

- Leadership in the social enterprise, international development, or technology sectors.
- Business development, with a record of growing revenue and partnerships.
- Global development projects.
- Partnership development experience across multiple sectors.
- Experience managing teams in different locations and time zones.
- Management of social and behavior change programs.

English proficiency is required, as is the ability to work in the US.

Even if you don't meet every qualification noted, if this feels like a compelling match for you, we'd love to hear from you.



COMPENSATION & BENEFITS

The annual salary range for this position is **\$145,000 - \$165,000**.

Amplio is committed to supporting all employees through competitive salary and benefits, a commitment to equity and inclusion, and training and professional development opportunities.

The benefits package includes:

- 100% employer paid Health, Dental, and Vision Insurance.
- 3% employer retirement contribution match.
- Annual professional development stipend of \$1,000.
- Paid family and medical leave.
- 14 PTO days in the first year with an additional day each year up to 20 days.
- 14 sick days annually.
- 11 paid holidays each year, including most Federal holidays.

This role is fully remote and can be based anywhere in the US. The successful candidate will have the flexibility to operate across various time zones, including globally, and be comfortable with occasional domestic and international travel as needed.

TO BE CONSIDERED

The position is open until filled. Interested candidates are encouraged to apply as soon as practical.

Candidate materials are reviewed on an on-going basis and Valtas will begin initial interviews immediately. Please submit a resume and a one-page cover letter addressed to Board President, Christine Chew at <https://valtasgroup.hire.trakstar.com/jobs/fk0xcxx/>

You may direct questions to Ed Rogan at ed@valtasgroup.com or 206.697.8428, or Chris Cannon at chris@valtasgroup.com or 206.899.7289.

Amplio is an equal opportunity employer. We celebrate diversity and are committed to creating an inclusive environment for all employees. We strongly encourage applications from people with diverse backgrounds and lived experience, even if you have most but not all the qualifications listed above. If you feel passionate about our mission and believe that you have the skills to contribute to the growth of our organization, we want to hear from you!





ABOUT VALTAS GROUP

We are proud of our work as [Interim Executive Directors](#), supporting our clients in times of transition. Our deep experience helps organizations navigate uncertainty during leadership change. We [lead the search process](#) in [partnership with the board](#) and staff leadership, as consultants for [recruiting and search](#) to support your organization as you identify the ideal Executive Director or leader for your future. We partner with board members and senior nonprofit leaders on a variety of strategic consulting assignments.

Valtas Group has a variety of comprehensive resources to guide your transition needs. [Contact us](#) to learn about our [executive interim and placement services](#) and keep your organization moving during any transition or major change.

[CONTACT US](#)