



We deliver tech-powered hope.

CHIEF EXECUTIVE OFFICER (CEO)



APPLY NOW

ABOUT THE ORGANIZATION

Audere, a Seattle-based, impact-minded social enterprise, invents and deploys highly-reliable rapid diagnostic testing to improve global health, enabling anyone with a smartphone to receive instant and accurate disease diagnoses. The team of passionate, innovative minds combines smartphone technology, computer vision, machine learning, A.I., and the best of cloud-based services to deliver digital health solutions. To date, the development of Audere's projects has been funded by grants from the Bill & Melinda Gates Foundation and Justworks. It currently has multiple commercial contracts that will begin generating revenue in the next 60 to 90 days and secure regulatory approval (or POC).

Current Projects

Diagnostic Aides (Worldwide) - 412 million rapid diagnostic tests (RDTs) are administered worldwide each year for malaria, of which tens of millions are either incorrectly administered or misinterpreted. Audere developed HealthPulse DxA, a diagnostic aide that improves rapid diagnostic test administration and interpretation accuracy. This solution reduces RDT administration errors to less than 2% and reduces interpretation error rates below 1.6%, even interpreting faint positive result lines better than experts.

COVID-19 (worldwide) – On January 20, 2020, the first case of COVID-19 in the U.S. was confirmed in Washington state. When cases started to spread across the nation, the Audere team felt a call to action. They immediately began designing HealthPulse™ COVID-19 Specimen Collection Test Kits and instructions for lower nasal swab self-collection to support communities in the fight against coronavirus.

Flu Studies (Australia; USA) - In a single season, the flu can infect up to 56 million people in the United States alone, resulting in up to 62,000 deaths. The burden that this causes on the U.S. healthcare system is significant: up to 26 million

of those infected will seek medical guidance, and up to 740,000 people will be hospitalized. Audere provides solutions for studies that allow patients to use a mobile app to detect and diagnose cases of flu from home, containing the virus's spread.

Ebola Research (Africa) - With a case fatality rate of up to 90%, Ebola remains a serious public health risk in many African communities in developing countries. The Audere team is exploring ways to decrease the time to treatment by testing individuals in their communities and reduce the transmission window and the virus's geographic spread. Audere's mobile app tracks patients tested for Ebola, and an accompanying website allows health workers effective disease surveillance.

Pharma Claims (Africa) – 60% of East Africa's primary healthcare is provided by small businesses that often lack the technology required to deliver effective care. By tracking incentive claims, a pharmacy can deliver better care for the community and provide discounts and subsidies to patients. Audere partners with Maisha Meds to provide a dashboard for pharmacy administrators in Kenya to review, approve, and payout incentive claims.

More information on these projects can be found [here](#).



THE POSITION

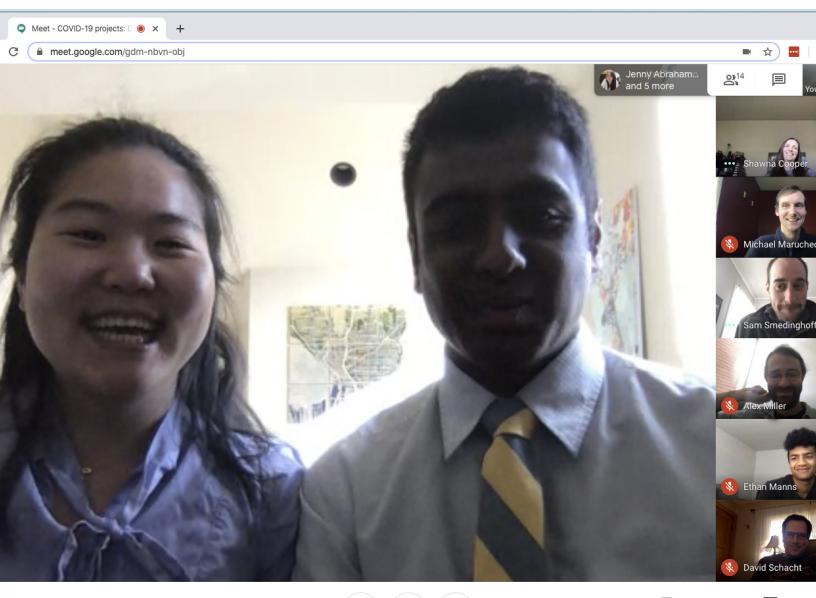
Reporting to the board of directors, the Chief Executive Officer (CEO) serves as the lead executive of the organization, responsible for informing the vision, defining the strategy, and its implementation. This includes all operational, administrative, technical, fundraising, business development activities, budget development, financial reporting, and ensuring operational excellence.

More specific responsibilities include managing and mentoring other leaders within the organization; developing and fostering relationships with funders, partners, customers, and other external stakeholders; developing and implementing H.R. policies and procedures; board relations; and identifying and engaging with external experts and vendors (e.g., legal, accounting, cybersecurity).

The CEO has three direct reports (Head of Product; Head of Engineering; Head of Strategy and Partnerships) with an overall staff of twenty-five (25) FTEs. Audere's annual operating budget is approximately \$5M U.S.

This is an excellent opportunity for a generative, strategic, pragmatic, and authentic executive fluent in business with a passion for doing good to lead a well-funded and technology non-profit. Audere has a track record of success and is poised for significant growth and impact.

You can learn more about the current team [here](#).



OPPORTUNITIES FOR IMPACT

Become current on existing key partnerships that will begin generating revenue in the near term. Leverage these experiences to identify, analyze, and pursue additional earned revenue opportunities.

Working with the board and staff, create and implement a long-term, sustainable business and financial model that considers and incorporates multiple, diverse funding sources such as grants, partnerships, commercial contracts, other fees for service, and other potential funding sources such as USAID, the World Bank, and other major foundations.

Audee is converting its RDT software into a componentized platform to allow for quicker deployment of white-labeled versions and integration with manufacturers. The new CEO will work with technical leaders within the organization and with key external partners to identify potential opportunities to expand Audere's marketability beyond mobile diagnostics.

In collaboration with the leadership team, the CEO will work toward rolling out Audere's software in one or two "flagship" countries (e.g., South Africa) which will act as exemplar proof points for other LMICs. These deployments will help identify country-specific dynamics, build credibility and interest, and lower barriers to adoption by other countries.

LEADERSHIP ABILITIES

Candidates will be evaluated on the full range of their lived and learned experience, professional background, volunteer activities, and direct and transferable skills. Audere seeks candidates with a compelling combination of demonstrated experience and skills in some, or all, of the following areas:

- Experience serving as an Executive Director, CEO, President, Country Director, Regional Director, or senior staff member overseeing an organization, NGO, department, or division of significant size and complexity.
- Strong business acumen and ability to inspire others. Experience overseeing and ensuring operational excellence in several different functions across an organization with accountability to the business.
- Ideally, a background and exposure to technology development and deployment of commercial software, international development, global health, and fundraising, which may come from board, volunteer, or staff service. This includes experience deploying solutions in different ecosystems.
- Demonstrated capacity to work across cultures.



COMMITMENT TO:

- Improving health outcomes and making lives better in the world's most underserved communities by creating and delivering high-impact, scalable technology-based products and solutions.
- Recruiting, coaching, mentoring, supporting, and developing a diverse and highly-skilled workforce.
- Fostering an inclusive, equitable, supportive, and collaborative work environment.
- Leading with transparency, integrity, and honesty.



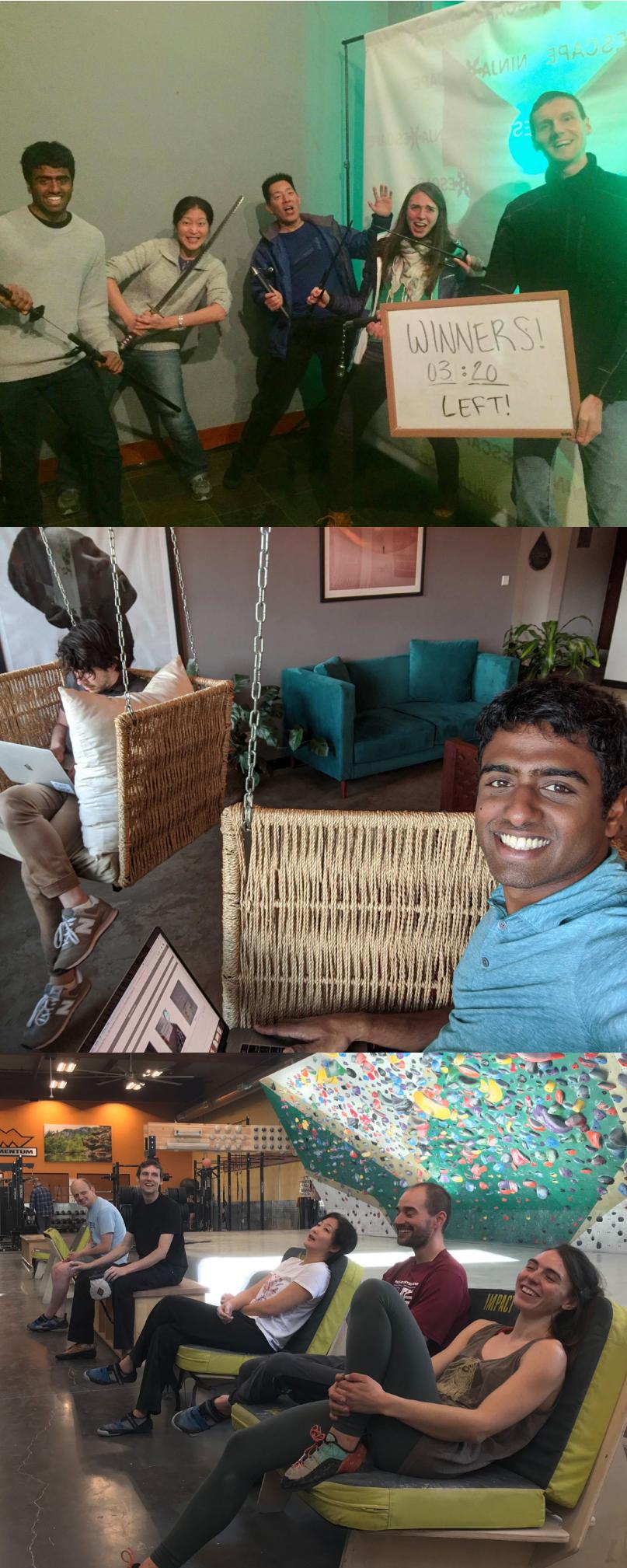
ABILITY TO:

- Provide leadership and continuity for Audere's on-going and compelling technical vision.
- Think strategically about Audere's impact, relationships, partnerships, technology development, and long-term sustainability and viability.
- Paint a can-do picture of Audere headed toward continued meaningful impact.
- Set an optimistic tone and rally people behind believable, motivating objectives.
- Be the organization's face, engage and steward stakeholders in Audere's vision, work, and impact.
- Analyze and inform key budgetary and resource allocation decisions.
- Identify, pursue, and secure grant funding.
- Lead the execution of strategy and overall operations using qualitative and quantitative insights and creativity.
- Manage risks and resourcing to ensure organizational resilience and long-term impact.
- Build and foster relationships with other influential global health organizations and funders.
- Balance operational excellence and execution with big-picture visioning and planning.

Other characteristics:

- Naturally engaging and charismatic
- High emotional and social intelligence (E.Q.)
- Lead by example
- Energetic, passionate
- Mission-driven
- Empathetic, compassionate
- Collaborative and decisive when necessary
- Growth mindset





COMPENSATION AND BENEFITS

The annual salary for this position is **\$250,000**. Audere offers a competitive benefits package that includes employer-paid medical, dental, and vision coverage, a flexible spending account (FSA), a 401k plan with a 4% employer match, as well as vacation and sick leave.

TO BE CONSIDERED

The position is open until filled, with a priority deadline of **May 28th, 2021**.

Candidate materials are reviewed on an on-going basis and initial interviews will begin by late-April. Please submit a resume and a two-page (or less) cover letter addressed to the board of directors at:
<https://valtasgroup.recruiterbox.com/jobs/fk0uo9x/>

Please upload the resume and cover letter as a single, **combined WORD or PDF document**.

You may direct questions to Ed Rogan at ed@valtasgroup.com or 206.697.8428 or Amy Burton at amy@valtasgroup.com or 206.718.5122

Audere is a progressive and equal opportunity employer committed to creating a welcoming work environment. Audere and the Valtas Group do not discriminate on the basis of age, race, creed, gender identity, religion, marital status, veteran's status, national origin, disability, or sexual orientation. We are committed to a diverse, socially just, and welcoming work environment, and people of color, people with varying abilities, and people of all sexual orientations and gender identities are especially encouraged to apply.



ABOUT VALTAS GROUP

We are proud of our work as Interim Executive Directors, supporting our clients in times of transition. Our deep experience helps organizations navigate uncertainty during leadership change. We lead the search process in partnership with the board and staff leadership, as consultants for recruiting and search to support your organization as you identify the ideal Executive Director or leader for your future. We partner with board members and senior nonprofit leaders on a variety of strategic consulting assignments.

Valtas Group has a variety of comprehensive resources to guide your transition needs. Contact us to learn about our executive interim and placement services and keep your organization moving during any transition or major change.

CONTACT US