



## JEFFREY P. LEWIS

[Jeff@Valtasgroup.com](mailto:Jeff@Valtasgroup.com)

### SKILLS & ABILITIES

- **Employee Recruitment and Retention:** attracted talent, coalesced, and motivated teams, and achieved professional development goals for people of diverse backgrounds and skills.
- **Leadership:** served in leadership roles in community banking and the not-for-profit sector for the past 20+ years.
- **People Strategies and Business Development:** aligned people skills to plans for customer growth and organizational performance in accordance with vision, values, and goals.
- **Change Management and Communication:** able to clearly convey important messages especially during periods of change and adversity using available learning tools and media.
- **Customer service:** adapted to changing and demanding service expectations among internal and external customers/publics. Achieved excellence ratings.
- **Community and Economic Development:** brought together opinion leaders in the community and people on boards and commissions to act on issues of mutual interest.
- **Sales and Loan Production:** solid record of meeting and exceeding team sales goals in all aspects of commercial banking.

### EXPERIENCE

**Senior Vice President and Team Leader, Liberty Bank** 2018 – 2021  
Poulsbo, WA

- Recruited people to rebuild a team focused on growing and managing diverse customer portfolios, while being active members of the community.
- Managed a significant loan portfolio of the largest and most valued accounts in the bank.
- Served as a member of the senior management team.
- Liberty Bank is a single branch community bank established in 2009 with total assets of \$175 million.

**Senior Vice President and Commercial Banking Team Leader, Peoples Bank** 2014 – 2018  
Seattle and Bellevue, WA

- Assembled, coached, and managed two teams of skilled and motivated people.
- Earning assets more than tripled to \$200 million generating significant profits.
- Credit administration practices remained solid in adherence to company policies.
- Peoples Bank is a privately held bank headquartered in Bellingham, WA with \$2B in assets. The Bellevue location was closed in 2018.

**Senior Vice President and Regional Executive, GBC International Bank** 2010 – 2014  
Shoreline, WA and Los Angeles, CA

- Seattle area regional manager for this \$400 million community bank which was founded to serve the Asian communities in southern California.
- Redirected team talent with a new focus and strengthened GBC brand awareness following the FDIC assisted purchase of Shoreline Bank.

## **President and CEO, Shoreline Bank**

1999 – 2010

*Shoreline, WA*

- Recruited by community leaders to help form this new bank in 1999.
- Served on the Board and responsible for all facets of growing the bank such as employee and senior management recruitment, capital planning, regulatory relations, shareholder relations, business development, branching, risk management, and community service.
- Achieved profitability, asset growth and market share in accordance with strategic plans.
- Recognized by Consumer Checkbook magazine as the number one bank for customer service in the Seattle area.

## **Vice President, Business Banking, Bank of America**

*Seattle, WA*

- Served the small to mid-sized business community with a full range of banking services.
- Managed a complex loan portfolio and surpassed sales expectations each year.
- Recognized by the regional President for superior service.

## **Vice President, Public Affairs, Bank of America**

*Seattle, WA*

- Represented the Bank in all local and state legislative, public relations, and regulatory matters.
- Advised bank leadership on strategic issues and matters of public policy.
- Formed and managed the political action committee.
- Guided the Bank's community outreach in Washington State following the merger with Security Pacific Bank in 1991.

## **Senior Program Manager and Executive Director, Seattle Chamber of Commerce**

*Seattle, WA*

- Coordinated three "intercity visits" with the Mayor of Seattle and business leaders.
- Served as lead manager for the annual Leadership Conference, a major strategic planning conference for business opinion leaders and public policy experts.
- Appointed as the inaugural Executive Director of the Alki Foundation, a political action committee and subsidiary of the Seattle Chamber.

## EDUCATION

### **University of Washington – Seattle, WA – Masters in Business Administration (MBA)**

- Obtained Masters degree in 1993 while working full time at Bank of America.
- Received undergraduate degree also from the UW; Bachelor of Arts, Communications

### **Other**

- Interim Executives Academy – 2020
- Bank of America Commercial Credit Training Program graduate

## COMMUNITY SERVICE

- Past Board memberships and service includes 5<sup>th</sup> Avenue Theatre Corporate Council, Shoreline Community College Board Chairman, Snohomish County Future of Flight Foundation, King County 4 Culture Executive Committee, Shoreline Breakfast Rotary Club, Shoreline Community College Foundation Board Chair, City of Shoreline Bond Advisory Committee, Shoreline-LFP Arts Council.